

PATRICK JOHN O'CONNOR

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portfolio: pjodesign.com

EXPERIENCE

Independent Landscape Designer

Mar 2000 - Oct 2008 + Sept 2011 - Apr 2023

Seasoned, knowledgeable, solutions-driven professional with 20 years of experience & projects in:

West Palm Beach, Florida

Greater LA, Beverly Hills, Hollywood & Long Beach, California

- Built successful design practice which started by selling nursery stock at the Hollywood Farmer's Market
- Turned 'following' of customers into client base for fine gardening service and later, design work
- Developed trade skills hands-on, expanded service scope to design + build + maintain
- Tapped for position as green roof system product rep; began landscape architecture coursework
- Returned to field, progressing from draftsman to designer in work with developers, architects, builders
- Evolved all-digital design proficiency, from hand skills to rendering animated 3D visuals, CAD drafting
- Founded sole practice out of growing channel of referred work, reaching a top project budget of 750k within 6 years

Green Roof Product Manager

Oct 2008- Sept 2011

ICS Group, Inc. Latin America distributor of manufacturer Carlisle-Syntec's green roof system

Torrance, California

- Carved out role as technical "guru" in region as product rep for high-end green roof system
- Created commercially-robust alliances by supporting growth of distribution networks as platform for sales
- Evangelized green roofs to LEED, building design & roofing sector professionals in presentations & workshops
- Provided design & technical support for planning, design & construction phase for milestone projects including
 - > Estadio Akron (major sporting venue, Guadalajara MX) 750,000 ft² green roof system installed
 - > Kalia Living (luxury 'eco-home' development, Costa Rica) 35,000 ft² unique green roofs on model homes
 - > Training personnel in partnership with COMEX, S.A., as exclusive green roof system distributor/appliator in Mexico

SKILLS

Proficiency in hand & digital drafting, rendering and graphic visualization utilizing:

- > AutoCAD (plan drafting)
- > Sketchup (3D modeling)
- > Adobe Creative Suite & Sketchbook (illustration, image-editing and rendering)
- > PowerPoint (layout and presentation design)
- > Microsoft Office (Word, Excel)
- Extensive experience in design/spec of plant materials for coastal CA and Florida USDA zones 8 +
- Excellent vocabulary of landscape species by binomial name, taxonomy, culture, origin, growth habit & mature scale
- Proficient execution of landscape plan documents for contractor bidding, permitting and construction
- Essential knowledge of site engineering/construction principles and local building code for pergolas, cabanas, BBQs, fireplaces, water features, retaining walls, planters, drainage courses, irrigation systems, lo volt lighting systems paving/flatwork, geotextiles & membranes, soils, subgrade aggregates & mulches
- Articulate communicator, speaker and presenter
- Conversant in Portuguese and Spanish

EDUCATION

- UCLA Extension, Los Angeles, CA
Advanced post-grad coursework, Landscape Architecture Certification Program
Sept 2011
- Bard College, Annandale-On-Hudson, NY. - Bachelor of Arts Degree in Theatre
May 1989